Questionnaire on the National Small and Medium Enterprises Bill 2014

SME Corp. Malaysia is currently conducting a survey to gauge the views and feedback from SMEs on the necessary contents and issues to be inserted into the National Small and Medium Enterprises (NSME) Bill 2014. Kindly complete and return the questionnaire by 31st July 2014. Please be assured that contents of the individual returns are CONFIDENTIAL and will not be divulged to any person or institution outside SME Corp. Malaysia.

Introduction

During the last 15th National SME Development Council (NSDC) Meeting held in December 2013 chaired by our Prime Minister, YAB Dato’ Sri Haji Mohammad Najib Bin Tun Haji Abdul Razak have approved and instructed SME Corp. Malaysia to initiate the drafting of our very own National Small and Medium Enterprises Bill 2014 with the function generally to strengthen the SME economic growth and development in Malaysia. This Act will be referred to from time to time in matters affecting incentives, grants, financial assistance, procurement policies, initiatives of the Government and agencies and also to ensure the survival of the SMEs in Malaysia remained intact and sustainable.

Company Profile

Name of the Company: ___________________________________________

Economic sector:  
☐ Manufacturing  ☐ Construction  ☐ Agriculture  ☐ Services [Please Specify ………………………………]

Size of Firm:  
☐ Microenterprise  ☐ Small  ☐ Medium

New SME Definition:

<table>
<thead>
<tr>
<th>CATEGORY</th>
<th>MICRO</th>
<th>SMALL</th>
<th>MEDIUM</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manufacturing</td>
<td>Sales turnover of less than RM300,000 OR less than 5 full-time employees.</td>
<td>Sales turnover from RM300,000 to less than RM15 million OR full-time employees from 5 to less than 75</td>
<td>Sales turnover from RM15 million to not exceeding RM50 million OR full-time employees from 75 to not exceeding 200</td>
</tr>
<tr>
<td>Services &amp; Other Sectors</td>
<td>Sales turnover from RM300,000 to less than RM3 million OR full-time employees from 5 to less than 30</td>
<td>Sales turnover from RM3 million to not exceeding RM20 million OR full-time employees from 30 to not exceeding 75</td>
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</tbody>
</table>

1. Do you encounter any difficulties to export your goods or services?
   ☐ Yes  ☐ No
   Please specify;

   ____________________________________________________________

2. Any suggestions that can encourage SMEs to export their goods or services?
   ____________________________________________________________

3. Are you satisfied with the current business registration / licensing process?
   ☐ Yes  ☐ No
   Please elaborate;

   ____________________________________________________________

4. What would you suggest in order to improve the process in Question 3 (if any)?
   ____________________________________________________________

5. Do you face any difficulties in obtaining Government projects? Why? (You may tick more than one)
   ☐ Business plan deemed not viable  ☐ Inadequate experience in industry / sector
   ☐ Inadequate documentation to support application  ☐ Inadequate sales, income or cash flow
   ☐ Too high leverage / too many outstanding loans  ☐ Inadequate Product / Service availability
   ☐ Poor management  ☐ Others; Please Specify

6. What are your proposals to solve the problem you faced in Question 5 above (if applicable)?
   ____________________________________________________________

7. What kind of difficulties do you face in regards to the payment terms made between the supplier / buyer? (You may tick more than one)
   ☐ Strict/rigid payment terms  ☐ Time constraints
   ☐ Non-negotiable terms  ☐ Short credit period
   ☐ Oppression from the supplier / buyer  ☐ Others; Please specify ____________________________________________
8. What are your proposals to solve the problem in Question 7 above (if applicable)?

__________________________________________________________________________________________________________________

9. Have you received any incentives from the Government? If Yes, Please proceed to Q9a.

If No, why? ____________________________________________________________

9a. Fiscal (Tax incentives)
    Please specify: ______________________

Non Fiscal (Non-tax incentives, such as grants, soft loans and free trainings)
    Please specify: ______________________

10. Do you have any tax and non-tax incentives you wished to be introduced by the Government? Why we are in need of such incentives?

__________________________________________________________________________________________________________________

11. So far, do you think the Government addressed your concerns and solved your issues by way of surveys, seminars, help desks and consultation?

If No, why?

_________________________________________________________________________________

12. What kind of tax exemption and other tax incentives would be helpful for your business?

__________________________________________________________________________________________________________________

13. Do you think the implementation of the NSME Bill 2014 will assist, improve and grow your business further?

<table>
<thead>
<tr>
<th>Yes</th>
<th>No</th>
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</table>

Please elaborate;

__________________________________________________________________________________________________________________

14. Do you have any suggestions or inputs that you think should be included in the NSME Bill 2014? (You may tick more than one)

<table>
<thead>
<tr>
<th>Single registration body nationwide (incl. Sabah &amp; S’wak)</th>
<th>Specific percentage allocation in National Budget for Loans</th>
</tr>
</thead>
<tbody>
<tr>
<td>Specific payment terms for all commercial transactions</td>
<td>Specific percentage allocation in National Budget for Research, Training and Development</td>
</tr>
<tr>
<td>Guaranteed SMEs participation in Government Procurement</td>
<td>Control of business environment by Government &amp; its Agencies</td>
</tr>
<tr>
<td>Specific percentage allocation in National Budget for Grant</td>
<td>Others; Please Specify ________________________________</td>
</tr>
<tr>
<td>Tax exemption for start-up companies</td>
<td>Assistance for SMEs in Green Technology</td>
</tr>
<tr>
<td>Specific incentives for social enterprise, women enterprise, native enterprises etc.</td>
<td>SMEs must comply to survey, research in order for Government to improve</td>
</tr>
<tr>
<td>Exemption of fees for start-up companies</td>
<td>Specific Programme for SMEs (Please specify: ____________)</td>
</tr>
<tr>
<td>Incentives for import &amp; export trade</td>
<td>Others; Please Specify ________________________________</td>
</tr>
</tbody>
</table>

“Thank you for your participation in the survey"