



EAST KALIMANTAN
GOVERNMENT



BANK INDONESIA
BANK SENTRAL REPUBLIK INDONESIA

EAST KALIMANTAN

Promotion on Supporting Zones
of the New Capital



EAST KALIMANTAN ECONOMIC OVERVIEW

GOVERNOR: **Isran Noor**
VICE GOVERNOR: **Hadi Mulyadi**
CAPITAL CITY: **Samarinda City**

REGENCIES/CITIES: **10**
TOTAL AREA: **125,346.92 Km2**
POPULATION: **3,766,039**



GRDP GROWTH
(Q4 2022) **6.47 (%yoy)**
IDR 253.57 Trillion

5,06% of
National
GDP



EXPORT
(Q4 2022) **15.41**
(%yoy)
US\$ 9.43 Billion

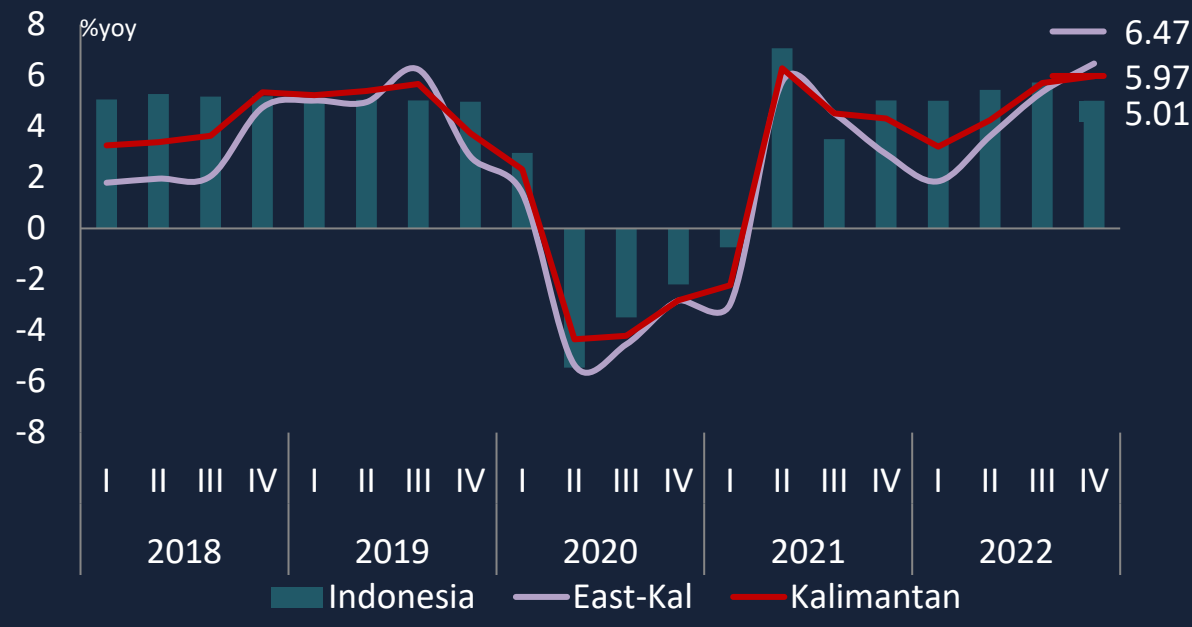
13.6% of
National
Export



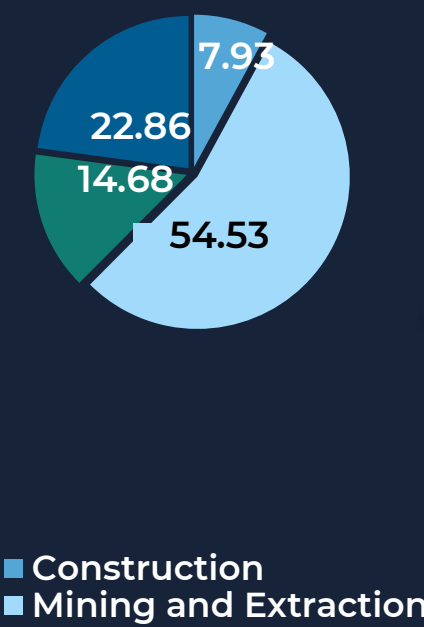
HDI
77.44

3rd in
Indonesia

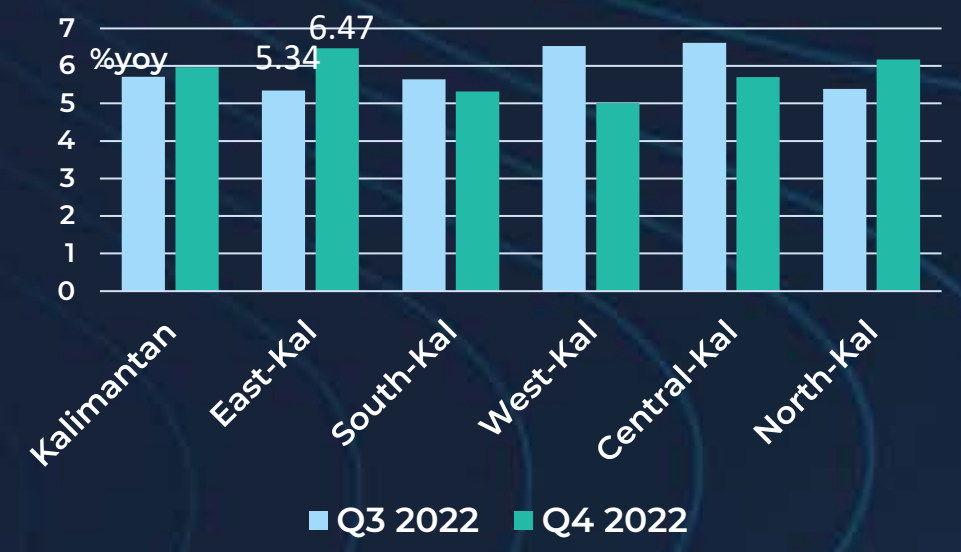
ECONOMIC GROWTH



ECONOMIC CONTRIBUTION



COMPARING PROVINCIAL GRDP



EAST KALIMANTAN : A SNAPSHOT

3



Primary Natural Resource Producer

Coal, palm oil, gas, and forest products significantly contribute to the country economy



Moving Towards Diverse Economy

- Provide incentives and economic zones with adequate infrastructure to encourage
- Focus on downstream industry



The Indonesia's New Capital City

- Redistribution economic development
- Open tremendous business opportunity



Stable Inflation (2022)

5.35% yoy

Second Highest GDP Per Capita in Indonesia (2022)

USD **15,74**

Third Highest Human Development Index (HDI) in Indonesia (2022)

77,44

Largest Economy In Kalimantan (2022)

52.14% of Kalimantan Economy



The New Capital City (IKN) Areal Planning

Area-based Distribution for Economic and Industrial Sectors in IKN and the surrounding areas



NCC (Nusantara) within 56,000 Ha

- . R&D and Innovation Center for Low Carbon Energy
- . Ecotourism, City Tourism, MICE Tourism, Medical and Wellness Tourism
- . Integrated Pharmaceutical R&D Center
- . 21st Century Education



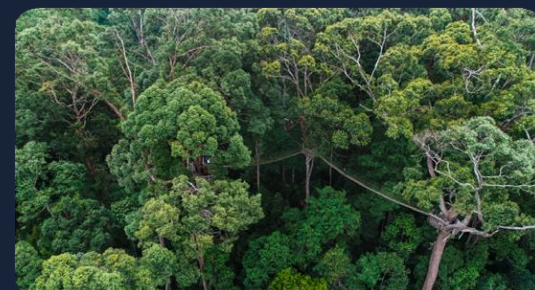
Kariangau Industrial Estate*

- . Chemical Product
- . Sustainable Manufacturing: Solar PV and E2W
- . Integrated Pharmaceuticals: Generic API and Biosimilars



Buluminung Industrial Estate*

- . Sustainable Industrial Agriculture: Plant Based Protein, Herbal Extract, Herbal Products and Nutritionals
- . Base Chemicals and Chemical Products: Oleochemical



Other East Kalimantan Regions

- . Sustainable Industrial Agriculture
- . Ecotourism and Nature Tourism
- . Low Carbon Energy: Sustainable Mining and Coal Gasification



Maloy MBTK

- . Low Carbon Energy : Biofuels



Samarinda

- . Low carbon energy sector : sustainable mining and coal gasification.



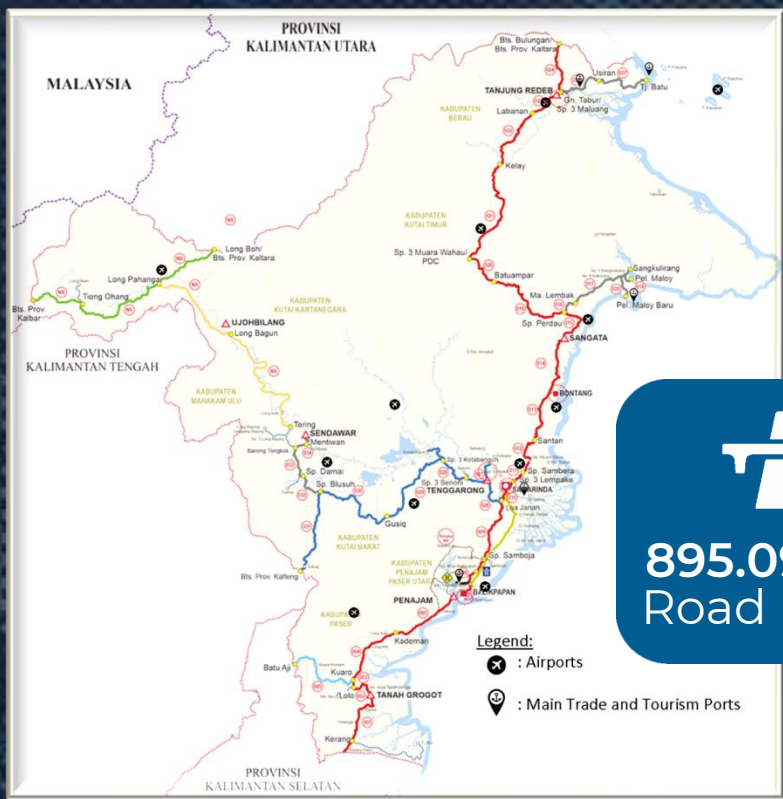
Balikpapan

- . Low Carbon Energy
- . Integrated Pharmaceuticals: Generic API and Biosimilars

*the study is on-going

Source: Ministry of National Development Planning (2021)

CONNECTIVITY MAP




895.09 km
Road Length

ROAD



Toll Road Balikpapan-Samarinda
Operational



Toll Bridge – Balikpapan Bay
Offered for Investment



Toll Road Samarinda - Bontang
Study Phase

AIRPORT



Balikpapan – SAMS International
Airport - *Operational*



Samarinda – APT Pranoto Airport -
Operational



Maratua Island Domestic Airport
Operational

PORT



Palaran (Samarinda) International
Cargo - *Operational*



Karingau (Balikpapan) International
Cargo - *Operational*



SEZ MBTK –International Port
Commissioning Test (Done)

Improving Investment Climate : Online Single Submission (OSS) System

A Web-based business licensing system



The Advantage of Using OSS



Business licences can be secured in under an hour



Standardized business licences are available



Electronically integrated



More practical



Accessible at anytime & anywhere



The whole licensing process is monitored by the Task Force

Special Economic Zone

Maloy Batuta Trans Kalimantan

East Kutai Regency



Project Description

- Accelerate the development of palm oil derivatives (olein, stearin, glycerol, methyl ester), wood downstream, and logistic industries in East Kalimantan.
- Existing facilities: power supply by state electricity company (PLN) 30 Megawatt, on-site water management system, management telecommunication infrastructure, office buildings and security service, 11,4km on-complexed road, international seaport, industrial waste treatment plant and solid waste.
- Seeking for tenants and investors to establish plants/factories in the industrial complex.

Key Investment highlight

Location

**Kutai Timur,
East Kalimantan**



Total Area/Land Status

557.34 Ha (owned by project owner-No.33SHPL/KEM-ATR/BPN/2018)



Investment Target

IDR **34.31** Billion or
US\$ **2.39** Billion (2030)



Project Owner

PD Melati Bhakti Satya
Kutai Timur, East Kalimantan



Business Scheme

**Public Private
Partnership Scheme**



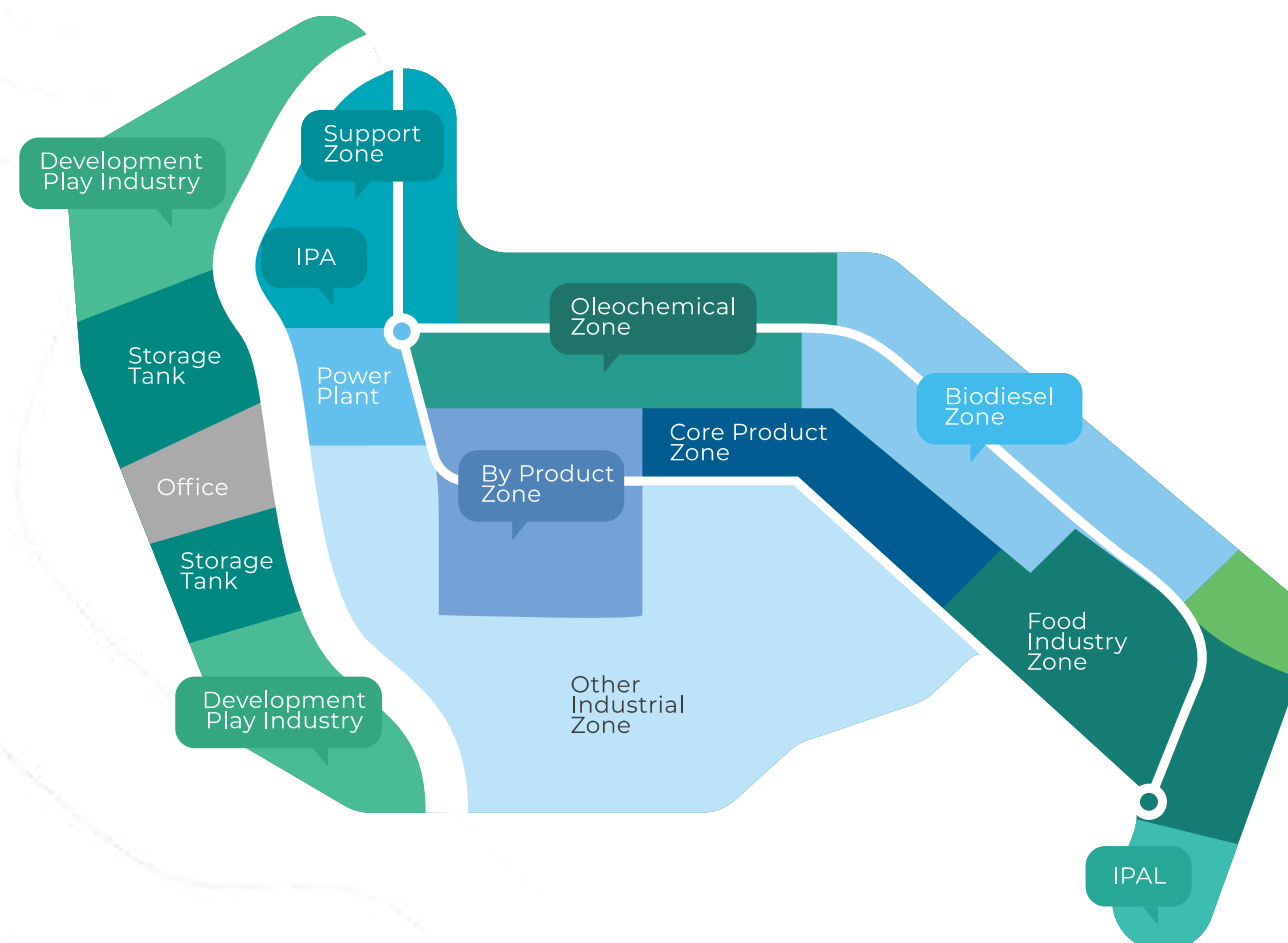
Yearly Rates (Perbup No.16/2021)

IDR 1,750,- per sqm for the
first 20 years, Grace periods: 4 years



Infrastructure

- i 11.4 Km On-complex
- ii Road International
- iii Seaport
- iv Power Supply By State Electricity Company
- v (PLN) On-site Water Management System
- Industrial Waste Treatment Plant and Solid
- vi Waste Management
- vi Telecommunication Infrastructure
- Office Buildings and Security Service





Project Description

- PT. Pupuk Kaltim (a fertilizer company) which is the owner of this IP also engaged in procuring industrial land and providing facilities for tenants.
- The IP provides competitive rental rate, waste water and water treatment plant with cap. 15.000 m3/month, electricity, steam, N2 gas, office building, housing complex and natural gas supply & facilities provided by Pertamina Gas.
- The IP has 8 jetty with capacity of 2.000-55.000 DWT and Load-Unload Facility makes this IP fully support future tenants.
- Industry Specialization: coal based industry (coal to syn gas), CPO based industry (fatty acid, fatty amine, bio diesel), smelter industry (nickel), small & middle industry.



Key Investment highlight

Location

**Bontang,
East Kalimantan**



Total Area/Land Status

171.21 Ha



Est. Investment Value

USD **234** million



Project Owner

**Kaltim Industrial
Estate**

Bontang, East Kalimantan



Business Scheme

Business to Business



Rates

Negotiable



Palm Oil Downstream Industry of Fatty Acid

Bontang City

9



Project Description

- Derivatives of oleochemicals industry with the are of oil palm plantations covering 1,208,697 ha with a production capacity of CPO 3,8 million tons per year.
- the world's consumption of fatty acid-based products is currently growing at around 7% per year The Asian demand is 6.6 million tons/year and the European Union is 1.7 million tons/year, but the fulfillment of the fatty acid needs has only reached 4.5 million tons/year, so there is a market opportunity for fatty acids of 3.8 million tons. /year.



Key Investment Highlight

Project Owner
Kaltim Industrial Estate



Incentives:

- Tax Allowance
- Import Facility
- Super Deduction



Investment Value
\$ 234 Million



KBLI Code: 20115
NPV: \$65 Million
IRR: 14,6 %
Payback Period: 6 Years 8 Months

Longitude: 117.485
Latitude: 0.184
Land Ava.: 48.5 Ha
WACC : 10.35%



Project Stage

Ready to Offer On Demand Under Licensing



Balikpapan Waste Management Project

Balikpapan City

10



Project Description

- The scope of PPP including design, build, operate and manage the entire process of Balikpapan city waste management and its supporting infrastructure from loading (consumer), sorting and final waste processing in TPAS Manggar. Ability to find/have offtakers for waste processing products.
- According the current fiscal allocation by Balikpapan government, the tipping fee is estimated between IDR 135,000 to 150,000 per ton of waste.
- The government could provide access to Viability Gap Fund (VGF) from national budget for maximum 49% of construction cost to enhance project financial feasibility.

Key Investment highlight

Location

**Balikpapan City
East Kalimantan**



Total Area/Land
Status
45 Ha



Est. Investment Value
CAPEX is dependent to the option of technology
Est. Investment Value : US\$ 12 Million
Est. EPC cost range : between IDR 323 – 483 Billion
Est. O&M cost range between IDR 74 – 97 Billion annual



Project Owner

Mayor of Balikpapan
Balikpapan City, East Kalimantan



Business Scheme

**Public Private
Partnership Scheme**



Financial Feasibility

Investment Value: \$56 Million

EIRR : 40.60%

ENPV : IDR 350 Billion

Concession Period : 20 years + 2 years of construction



Project Owner

The Government of Balikpapan

Payment Mechanism

- Availability Payment (AP) based on performance
- Tipping fee
- Rights to sell electricity (PLN)
- and other residues / by-products

The Development of Loading-Unloading Facility of Penajam Port in Buluminung Industrial State

Penajam Paser Utara Regency

11



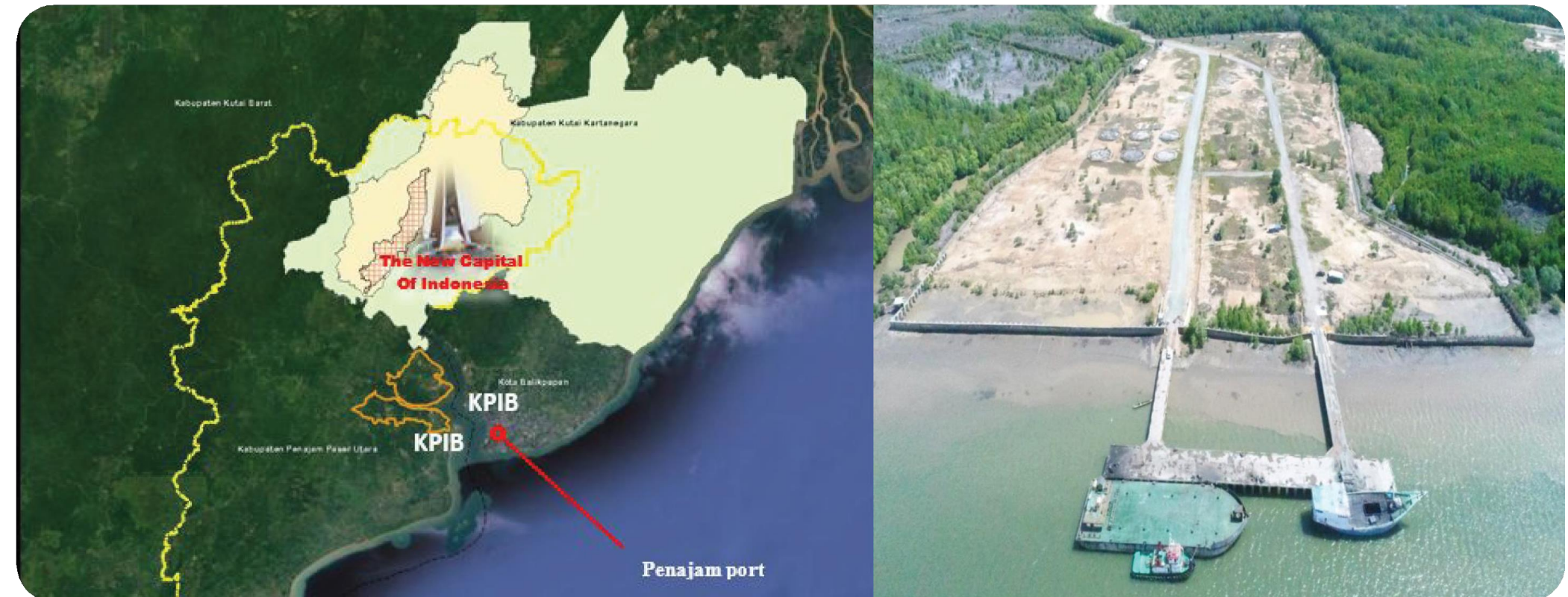
Project Description

- Already running and profitable.
- The project can serve some companies that have been operating in Buluminung Industrial Estate.

The project aims to support logistical activities related to the construction of New Capital City in PPU particularly loading-unloading construction materials and staple food.

Project Owner

Technical Implementation Unit (UPT) on behalf of PPU Government. The port is going to handed over to government-owned enterprise for future cooperation with Investors.



Key Investment highlight

Project Owner
Government of Penajam Paser Utara



Business Scheme
Public Private Partnership



Investment Target
US\$ 14.8 Billion (2030)



Total Area/Land Status
17,95 Ha



Financial Feasibility
Concession Period Years
IRR 32%, NPV US\$ 32,3 Million,
Payback Period: 4.3 years





Project Description

- The investment project offered is the construction of a crumb rubber factory to produce SIR 20/SIR 10 products. The production capacity is 10,000 tons/year or $\pm$ 30 tons/day under the Design, Build, Finance, Maintenance and Operate (DBFMO) scheme.
- Located in West Kutai Regency

Proposed Location



Key Investment highlight

Project Owner
Government of West Kuta



Est. Investment Value
CAPEX US\$ 2.95 Million
(with capacity assumption of 140.000 tpy)

Land procurement can be provided by West Kutai Government under agreement according to applied regulations.

Business Scheme
Public Private Partnership
Design – Build – Finance – Maintain – Operate (DBFMO)



Financial Feasibility (Prefeasibility Study)
Economic lifetime 20 years;
NPV \$1.1 million; WACC 12%
IRR 16,.53%; Payback Period: 7,6 years



Investment Project Ready to Offer in Tourism Sector

Location

Kaniungan Island and Teluk Sumbang or Sumbang Bay coast are located in Teluk Sumbang village in Berau Regency.

Land Area

12,500 Ha

65% land area
and 35% sea area

Demograph



159

Household



674

Population

Marine Ecotourism Potensial

Minister of Marine and Fishery Decree Number 87/Kepmen-KP/2016

- Teluk Sumbang Coast and Kaniungan Island is a Zone of Limited-use
- Area for Sustainable Tourism and Fishery. In this zone, the main focus of development marine biodiversity and coastal ecosystem for tourism purposes.
- Before pandemic, there were around 15,000 tourist visitation in 2019 and the zone had contributed in more or less IDR 20 Billion annually.

Kaniungan Island dan Teluk Sumbang Coast Strategic Development Priorities

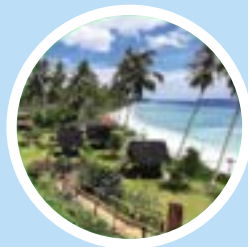
- Access and amenities infrastructure improvements
- Facilitating collaborative zone management and investment
- Reinforcement of vocational program to provide good human resources for the industry.



Kaniungan Beach



Diving Spot Underwater



Lamin Guntur Cottage



Traditional Fisherman of Sumbang Bay



Panorama Kaniungan Cottage

DESCRIPTION

- Existing Facility
- Tourism Facility Development Recommendation

Estimated Investment Value for Tourism Facility Development in Kaniungan Land

TOURISM FACILITY DEVELOPMENT RECOMMENDATION	ESTIMATED INVESTMENT NEEDS (IDR)
• Floating Resto & Resort	16.000.000.000,-
• Gazebo	500.000.000,-
• Dermaga Wisata	1.250.000.000,-
• Wisata Pantai Area	750.000.000,-
• Camping Dive	500.000.000,-
• Center	4.000.000.000,-
• Kios Ekonomi Kreatif Tourist	750.000.000,-
• Information Center Shelter	250.000.000,-
	250.000.000,-

TOTAL ESTIMATED INVESTMENT VALUE 24.250.000.000,-



Department of Tourism,
East Kalimantan Province
Jl. Jend. Sudirman No.22 Samarinda,
East Kalimantan, Indonesia

Kaniungan Island & Teluk Sumbang Coast

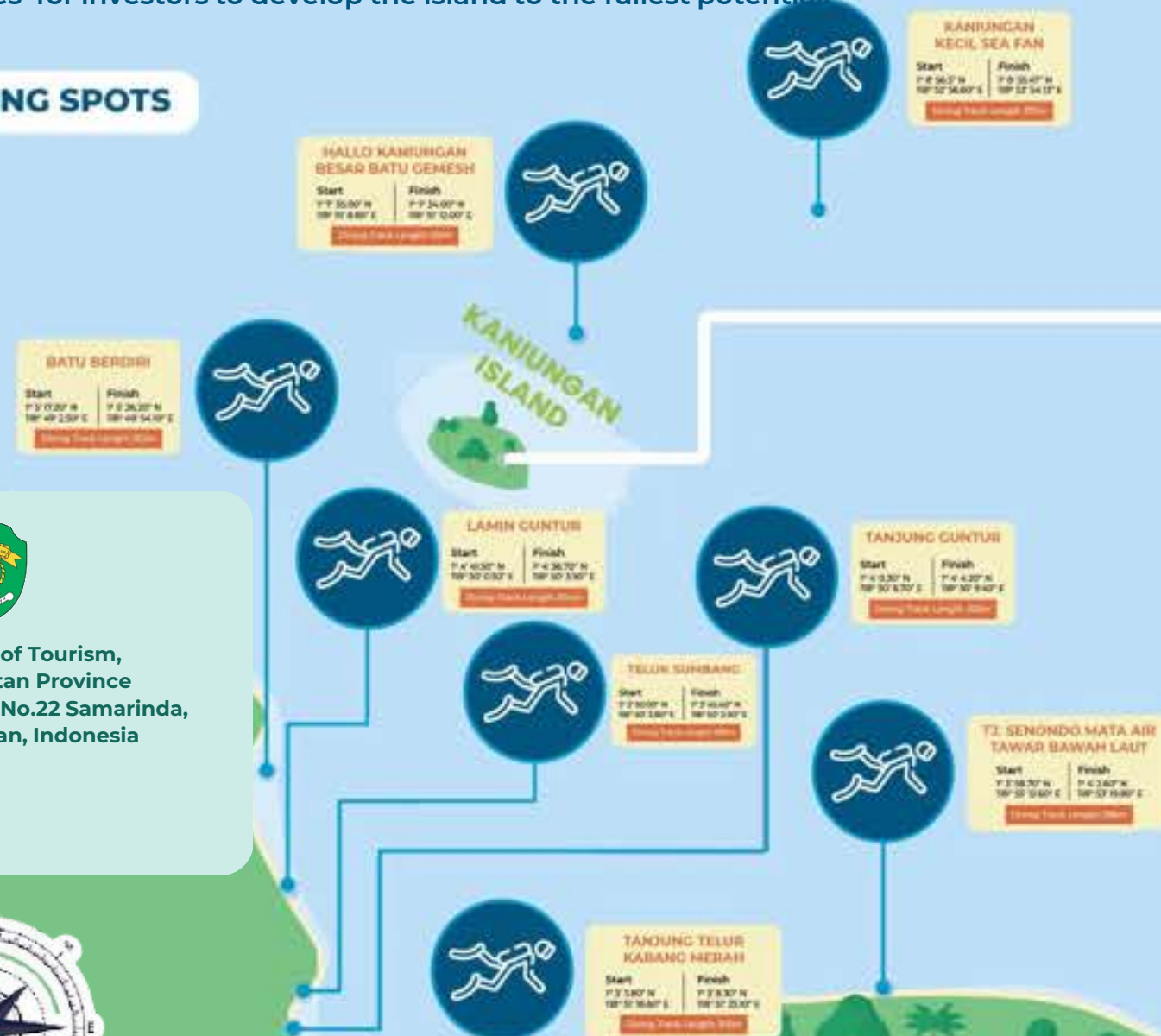
Marine Ecotourism Development Potential Project

Berau Regency, East Kalimantan

Investment Project Ready to Offer in Tourism Sector

The Derawan archipelago is known to have mesmerizing islands with white beach and plenty of marine attractions that are worth to visit. One of those islands is Kaniungan Island which is closer to Teluk Sumbang or Sumbang Bay in East Kalimantan mainland. Kaniungan Island is surrounded by beautiful spots for diving and snorkeling. It is a hidden tourism jewel and there are plenty of business opportunities for investors to develop the island to the fullest potential.

DIVING SPOTS



Department of Tourism,
East Kalimantan Province
Jl. Jend. Sudirman No.22 Samarinda,
East Kalimantan, Indonesia



EXISTING FACILITY

- 1 Snorkling Area
- 2 Resort Panorama
- 3 Resort Kaniungan Permai

TOURISM FACILITY DEVELOPMENT RECOMMENDATION

- 4 Eco Play Ground
- 5 Eco Edu Agrotourism
- 6 Eco Camping Ground
- 7 Eco Mini Golf
- 8 Eco Exclusive Resort
- 9 Eco OutBond
- 10 Eco Bicycle Track
- 11 Eco Edu Sea Turtle Conservation

Estimated Investment Value for Tourism Facility Development in Kaniungan Island

AMENITIES AND ECOTOURISM ATTRACTIONS

- Eco Dive Center
- Eco Exclusive Resort
- Eco Bicycle Track
- Eco Mini Golf
- Eco Play Ground
- Eco Out Bond
- Eco Edu Agrotourism
- Eco Edu Sea Turtle Conservation
- Eco Camping Ground

ESTIMATED INVESTMENT NEEDS (IDR)

- 4,500,000,000,-
- 25,000,000,000,-
- 3,500,000,000,-
- 6,000,000,000,-
- 250,000,000,-
- 450,000,000,-
- 250,000,000,-
- 750,000,000,-
- 500,000,000,-

TOTAL ESTIMATED INVESTMENT VALUE

41,200,000,000,-



DINAS PARIWISATA
KALIMANTAN TIMUR



-ESCAPE TO-
EAST BORNEO
Lost in Paradise

SOLAR POWER PLANT IN EAST KALIMANTAN

Location :

PEMALUAN VILLAGE, SEPAKU SUB-DISTRICT, NORTH PETAJAM PASER REGENCY, EAST KALIMANTAN PROVINCE

Information



Kode KBLI

35111



Tahun

2022



Nilai Investasi

Rp. 465,22 Miliar



IRR

11,05%



NPV

Rp. 104,15 Miliar



Payback Period

7,1 tahun



Longitude

116.638



Latitude

-0.994



Thank You

