



Cash Flow and FMM Working Capital Management

In collaboration with:



Date : November 27, 2019 (Wednesday) Venue: FMM Sarawak Branch, Kuching Time: 8:30am - 12:30pm

INTRODUCTION

This half day course will introduce the participants to the importance of managing cash flow and working capital within a business. The course will draw on actual case studies to provide insights on global best practices and recent innovations in the working capital space.

OBJECTIVE

- Understand the relationship between profits and cash flow
- Understand the two paradigms of working capital
- Common industry challenges in managing cash flows and working capital
- Identify cash flows or working capital issues earlier
- The 5 pillars of working capital management
- Calculate cash conversion cycle for a business

TARGET GROUP

Directors, CEOs, CFOs, COOs, Head of Procurement, Head of Supply Chain, Head of Operations

Program Itinerary

- Is your working capital “working” for or against you?
- Are your profits turning to cash?
- The five pillars of working capital management
 - Forecast to Fulfil
 - Procure to Pay
 - Order to Cash
 - Cash Flow Management
 - Supply Chain Finance
- Interactive case studies

Mr. Ganesh Gunaratnam has more than two decades of experience advising corporates in their strategic and operational initiatives. He is a Director leading the Working Capital Management practice within Deals in PwC Malaysia, where he supports clients to improve their cash flows and reduce costs via operational efficiencies. His experience spans across multiple industries such as including retail, industrial and consumer products, trading, manufacturing, utilities, telecommunications, hospitality and oil & gas. Prior to this, Ganesh was a CFO of a Bursa Malaysia listed company.

Ganesh is also a Fellow with the Association of Certified Chartered Accountants (ACCA). He is also a member of the Malaysian Institute of Accountants (MIA). He has provided similar trainings to various organizations and business groups.



Enclosed are the programme details and registration form. The duly completed form should be submitted to FMM Sarawak Branch by **November 20, 2019**. For further details, kindly contact Ms Cecilia /Ms Beatrice /En Farrez of the FMM Sarawak Branch Secretariat at Tel No.082-332784/7 Fax No.082-332785 email at farrez@fmm.org.my / fmmSarawak@fmm.org.my

PARTICIPATION FEES

FMM Members : RM296.80

Non-Members : RM349.80

All fees are inclusive of Service Tax of 6%, course materials, lunch and refreshments.

VENUE INFORMATION

FMM Sarawak Branch, Level 5 (South), Wisma STA, No 26, Jalan Datuk Abang Abdul Rahim, 93450 Kuching, Sarawak

ENQUIRIES & REGISTRATIONContact: Ms Beatrice, Ms Cecilia, En Farrez
FMM Sarawak Branch,Level 5 (South), Wisma STA, 26,
Jalan Datuk Abang Abdul Rahim.
(Tel: 082-332784/7)Email: farrez@fmm.org.my /beatrice@fmm.org.my /fmmSarawak@fmm.org.my**REGISTRATION**Registration Form is to be completed and returned to the FMM Sarawak Branch Office by **November 20, 2019**. Those who register but do not turn up for the programme will be billed accordingly. There will be no refund for cancellation within 2 days prior to the programme, 50% refund for cancellation between 3 – 6 days and full refund for cancellation 7 days prior to the programme. However, replacement will be accepted at no additional cost. FMM reserves the right to cancel or reschedule the programme and all efforts will be taken to inform participants of any changes.**REFUND POLICY**

Cancellation must be in writing to FMM.

CLOSING DATE FOR REGISTRATION:**November 20, 2019 (Wednesday)****THIS SEMINAR IS HRDF CLAIMABLE UNDER SBL SCHEME.***(Registration of four (4) or more participants from the same organization will enjoy ONE complimentary seat for fifth (5) participants)*****REGISTRATION FORM******Cash Flow and Working Capital Management
November 27, 2019 (Wednesday), FMM Sarawak Branch, Kuching, Sarawak**FMM Sarawak Branch
Level 5 (South), Wisma STA, 26 Jalan Datuk Abang Abdul Rahim, 93450 Kuching, Sarawak
(Attn: Cik Cecilia Pang / Cik Beatrice / Encik Farrez Teh Tel: 082-332784/7 Fax: 082-332785)

Dear Sir

Please register the following participant(s) :

No	Name	Designation	Email
1			
2			
3			
4			
5			

Enclosed cheque/bank draft No. _____ for RM _____ being payment for ____ participant(s) made in favour of the **“Federation Of Malaysian Manufacturers”****Submitted by:**

Name		Designation	
Company			
Address			
Tel No		Fax No	
FMM Membership No		Email :	