



## **FMM-SMF Joint Business Mission**

### **Bahrain & United Arab Emirates**

**November 24-30, 2018**

*(Up to **50% FUNDING** under  
Malaysia-Singapore Third Country Business  
Development Fund for two (2) representatives  
from each company )*

#### **Manama, Capital of Bahrain (Population: 1.4 million)**

- Malaysia has been exporting halal products such as agricultural produce, batik, ceramics, clothing, cosmetics, frozen foods and wood products to Bahrain
- In 2017, Bahrain imported from Malaysia RM456 million worth of products including wood products (mainly sawn wood, wood fiberboard, and plywood), foodstuff and glazed ceramics
- Although a small island-nation, Bahrain's geostrategic location and strong ties with Saudi Arabia and other G.C.C. members position it as a "gateway to the Gulf" and the wider Arab world.

#### **Dubai, Capital of United Arab Emirates (Population: 9.54 million)**

- Dubai is the trading hub of the Middle East, Asia and Africa
- UAE is one of the top export destination in the West Asia region for Malaysia
- Malaysia exported RM12 billion worth of products and services to UAE including palm oil & palm oil-based products, E&E products, jewellery, metal, machinery and equipment
- Other products with potential market in UAE are food & beverages, furniture, building materials, telecommunication equipment, construction & related services, healthcare, ICT related services.

#### **Mission Highlights**

- Visit to **BIG 5**, the largest building construction show in the Middle East
- Business matching meetings arranged by MATRADE, Bahrain Chamber of Commerce & Industry and Dubai Chamber of Commerce
- Visits to Industrial Park & factories in Bahrain
- Courtesy calls on Government authorities & Chambers of Commerce

### **TENTATIVE PROGRAMME**

#### **24 November 2018 (Sat)**

- Depart from Kuala Lumpur
- Networking among delegates

#### **25 November 2018 (Sun)**

- Courtesy Call on Malaysian Embassy in Bahrain, Economic Development Board and Ministry of Industry, Commerce & Tourism

#### **26 November 2018 (Mon)**

- Briefing by Bahrain Chamber of Commerce & Industry
- Business Matching meetings

#### **27 November 2018 (Tues)**

- Courtesy Call on the Crown Prince of Bahrain and Prime Minister of Bahrain (*TBC*)
- Visit to Industrial Park and Supermarket
- Depart for Dubai

#### **28 November 2018 (Wed)**

- Visit BIG 5, Dubai Exhibition and Convention Centre

#### **29 November 2018 (Thurs)**

- Briefing by MATRADE and Enterprise Singapore
- Networking with Dubai Chamber of Commerce
- Business Matching meetings

#### **30 November 2018 (Fri)**

- Follow-up with companies
- Depart to Kuala Lumpur

#### **1 December 2018 (Sat)**

- Arrive in Kuala Lumpur

DETAILS OF EXPENSES	FMM Member (RM)	NON FMM Member (RM)	PAYMENT
<b>Airfare (from)</b> Return ticket on economy class from Kuala Lumpur	4,900	4,900	Pay to Official Travel Agent
<b>Hotel Accommodation</b> Twin sharing with daily breakfast x 6 nights • Single supplement surcharge of RM2,060	2,630	2,630	Pay to Official Travel Agent
<b>Common Cost * (Per Delegate)</b> Transport in Bahrain & UAE, airport transfers, meals, mission gifts, mission booklet, brochure, arranging business matching, etc ) <i>*Not claimable under MSBF Funding</i>	2,890	3,340	Pay to FMM
<b>Participation Fee Per Participant Based on Twin Sharing</b>	10,420	10,870	
<b>LESS: 50% MSBF Funding for Airfare &amp; Hotel Accommodation</b>	(3,765)	(3,765)	
<b>Total Fee Per Participant After 50% Funding (Estimate)</b>	<b>6,655</b>	<b>7,105</b>	

### **REGISTRATION FORM**

Attn: Ms Koh Wee Leng / Ms Ida Tan

Tel: 03-62867200

Email: wee\_leng@fmm.org.my / ida@fmm.org.my

Fax: 03-62741266 / 7288

I wish to register the following delegate(s) for the FMM-SMF Joint Business Mission to Bahrain & UAE 2018:

**Participant 1**

Name (Mr/Ms): \_\_\_\_\_ Designation: \_\_\_\_\_

Email: \_\_\_\_\_ Mobile No: \_\_\_\_\_

**Participant 2**

Name (Mr/Ms): \_\_\_\_\_ Designation: \_\_\_\_\_

Email: \_\_\_\_\_ Mobile No: \_\_\_\_\_

**Submitted by :**

Name: \_\_\_\_\_ Designation: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Tel: \_\_\_\_\_ Mobile No: \_\_\_\_\_



**Closing Date: October 25, 2018**

**\*Note:** The cost is based on estimation. FMM reserves the right to adjust the fee accordingly, including to reflect exchange rate fluctuations.